Corporate Capability Overview





Felix at Glance - Our Edge



Our History and Operations

- Felix Advisory, set up in 2013, is a management consulting firm, rapidly growing in financial, tax, transaction, legal and process advisory
- We Operate from three domestic and two international offices in NCR, Mumbai, Jaipur, UAE and Europe

Our Services and Global Reach

- We serve our esteemed clients with a wide range of advisory services ranging from Accounting & Assurance, Tax, Transaction, Legal, Process Improvement and outsourcing
- Through our global operations we help clients across **India**, **Middle east and Europe** adopting best practices and technology to serve them with global standard of solutions

Our Client and Experiences

- We are preferred and trusted advisory partner, for hundreds of our clients, from Indian conglomerates & high growth start-ups to the global MNCs
- Our clients operates across 50+ industry sectors ranging from traditional to new age economy sectors



Our People and Quality Assurance

- We are team of 150+ people at Felix Advisory consisting of Chartered accountants, MBAs, Company Secretaries and Domain & Industry Experts, etc.
- All Partners are from rich consulting or industry background majority being from Big 4s.

Our Pillars of Strength





Five Complementary service for seamless solution delivery – 1 of 2



Tax and Regulatory Compliance

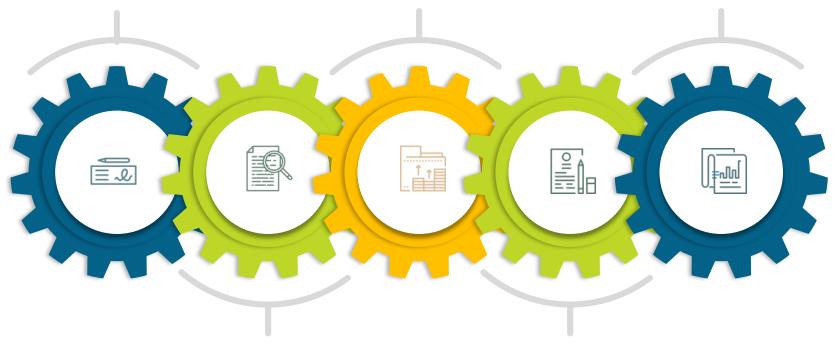
Our direct tax, GST and secretarial experts provide timely advise in a dynamic litigious phase of tax reforms, reporting and regulatory changes

Business and Risk

We improve your business processes by undertaking a detailed analysis of your needs and identifying simple solutions to meet your objectives

Valuation Services

Our experts help you with a defensible valuation opinions for complying with fair value measurement norms as per IND AS, IFRS or other Indian tax / FEMA regulation.



Transaction Advisory Services

We support our clients in understanding risks and rewards of corporate transactions. Be it internal restructuring or fund raise or inorganic growth.

Accounting and Assurance

Our financial experts follow global best practices while providing accounting transformation, statutory audit* and forensic services

* Under our Member Firm "Jain Jindal & Co."

Five Complementary service for seamless solution delivery – 2 of 2





Tax and Regulatory **Compliance**

- Tax advisory and tax litigation services
- Tax compliance service
- Cross border tax advisory
- Personnel tax services
- Tax performance advisory services
- Transaction tax advisory services
- Transfer pricing
- Tax accounting services
- Complete indirect tax advisory and compliance services
- Regulatory advisory and compliance services



Transaction Advisory Services

Lead advisory

Debt & equity

Partner search

IP monetization

Transaction support

Financial DD

forensics

Tax DD

Strategic investment

Transaction structuring

Process diligence and

Valuation, IM and

Post transaction

integration

modelling support

Regulatory compliance

Pre transaction support

including vendor DD and

process improvement



Business and Risk Advisory



- Risk based internal audits and process reviews and advisory
- Implementation of risk assessment frameworks (ERM/ICFR/COSO)
- Development & implementation of standard operating procedures
- Cost saving initiatives
- Information security reviews
- Costing and accounting system design and review
- Supply chain advisory
- Secretarial services
- ESOP planning and compliance



Accounting and Assurance



Valuation and **Business Modelling**

- Statutory audits*
- Management audit services
- Stock audit services
- Special investigative audit services
- IND-AS implementation
- Clause 49 and SOX requirements
- Fraud investigation and dispute settlement
- Virtual CFO
- IFRS advisory
- Outsourcing of accounting, payroll, asset management, budgeting and MIS

- Purpose based valuation
 - FEMA
 - Tax
 - Transfer pricing
 - Financial reporting under IND AS, IFRS, US **GAAP**
 - Project financing
 - Fund raise
- Valuation based on assets class
 - Business
 - Fixed assets and machineries
 - Intangible assets
 - Complex hybrid securities using statistical models

^{*} Under our Member Firm "Jain Jindal & Co."





Bloomberg



money control

THE ECONOMIC TIMES

BusinessLine





News Corp **VCCIRCLE**

QUARTZ India





Our Senior Expert Team – 1 of 3





Saurabh Jain | Co-founder & Partner Accounting & Advisory

Total Experience

17+ Year

Prior Organizations

Ernst & Young

Expertise

Accounting and assurance, Management consulting, Compliance & reporting, Real estate and infrastructure, Development and

evaluation of business plans and Internal

financial controls



Amit Jindal | Co-founder & Partner Transaction Structuring

Total Experience

14+ Year

Prior Organizations

Ernst & Young

Expertise

Deal structuring for joint venture and M&A, Structuring for private equity, Inbound and outbound investment structuring, Processing

of regulatory approvals, Corporate Taxation



Adamya Sharma | Partner Business & Risk Advisory

Total Experience 12

12+ Year

Prior Organizations

Deloitte and KPMG

Expertise

Process advisory, Risk assessment reviews,

Audit planning, Investigations, Special projects, Process setup, Internal audits and

ERP implementations



Gaurav Talwar | Partner Tax & Regulatory

Total Experience

16+ Year

Prior Organizations

Ernst & Young and KPMG

Expertise

Corporate tax, GST, Regulatory aspects, Transaction structuring, Direct tax issues, Double tax avoidance agreements and

Double tax avoidance agreements and

Exchange control regulations.

Our Senior Expert Team – 2 of 3





Deepak Mittal | Partner Assurance & Advisory

Total Experience
Prior Organizations
Expertise

14+ Year

Deloitte and S. R Batliboi (member firm of EY) Assurance and advisory services;

Expert in Indian GAAP, Ind-AS and IFRS; Special purpose reviews; IPO's; Tax audits; Certification and Financial due diligence



Swetabh Pareek Partner Transaction Advisory - IB

Total Experience

Prior Organizations

Expertise

14+ Year

Kotak Mahindra, Ernst & Young, CS, Aranca Lead advisory, Partner Search, Valuation &

business modelling, Due diligence,
Negotiation, Operations management,
Strategic consulting and Business research



Gulshan Grover | Partner Assurance & Advisory

Total Experience

Prior Organizations Ernst &

Expertise

15+ Year

Ernst & Young (Member Firm)

Risk based assurance & auditing services, Statutory audits, Financial due diligence, Ind AS and IFRS diagnostics, SOX and J-SOX testing, Financial investigations and Special

audits



Romesh Vijay | Partner Valuation Services

Total Experience

Prior Organizations

Expertise

10+ Year

SR Batliboi (member firm of EY in India)

Business valuation, Asset valuation, Intangible valuation, Complex security valuation, Valuation for regulatory, transaction and reporting purposes, Corporate finance, Audit and assurance

Our Senior Expert Team – 3 of 3





Himanshu Mendiratta | Partner Assurance & Advisory

Total Experience
Prior Organizations

Ernst & Young

12+ Year

Expertise

Revenue assurance, Statutory audits, Tax audit, Transfer pricing certification, Financial due diligence, AIM listing, Finalization of accounts under Indian Ind-AS/IFRS



Vikash Lath | Partner Virtual CFO Services

Total Experience

Prior Organizations

Expertise

11+ Year

EY, Experion Group and Hines Group

Outsourced accounting services & Virtual CFO, Finalization of accounts under Indian GAAP/ Ind-AS/ IFRS, Analysis of business models, Project feasibility, Budgetary control

& MIS reporting



Prashant Sharma | Partner Business & Risk Advisory

Total Experience
Prior Organizations
Expertise

10+ Year

EY, Dr. Lal Pathlabs and InterGlobe group Internal audits, Process improvement & implementation, Risk assessment, Internal control & compliance frameworks, SOPs &

policies, Investigations, Special projects and

ERP



Christiaan Nederhof | Partner Netherlands

Total Experience Prior Organizations

Expertise

14+ Year

De Brauw (a major Dutch law firm) and EY

Dutch and international taxation, tax structuring, tax due diligence, tax risk management, Indian tax and Indian outbound structuring, Negotiations on tax

rulings with the Dutch tax authorities

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